

UTA Board of Trustees Meeting

June 26, 2019



Call to Order and Opening Remarks



Pledge of Allegiance



Safety First Minute



**You don't have eyes on the back of your head,
be aware of your surroundings.**



U T A 
SAFETY & SECURITY

June 2019



Public Comment Period



Public Comment Guidelines

- Each comment will be limited to two minutes per citizen or five minutes per group representative
- No handouts allowed



Consent Agenda

- a. Approval of June 19, 2019 Board Meeting Minutes
- b. 2018 Comprehensive Annual Financial Report (CAFR)
- c. UTA Policy 1.1.29 Exceptions to UTA Policies

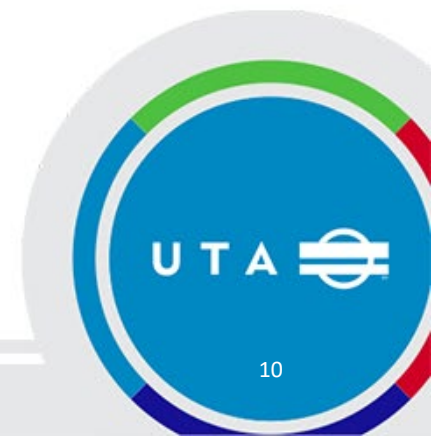


Recommended Action (by acclamation)

Motion to approve



Agency Report



Innovative Coordinated Access and Mobility Pilot Program Grant



**R2019-06-03 Resolution
Establishing the Terms and
Conditions of Employment for
Executive Director Carolyn Gonot**



Recommended Action (by roll call)

Motion to approve R2019-06-03:

Resolution Establishing the Terms and Conditions of Employment for
Executive Director Carolyn Gonot



Recess



Financial Report – May 2019

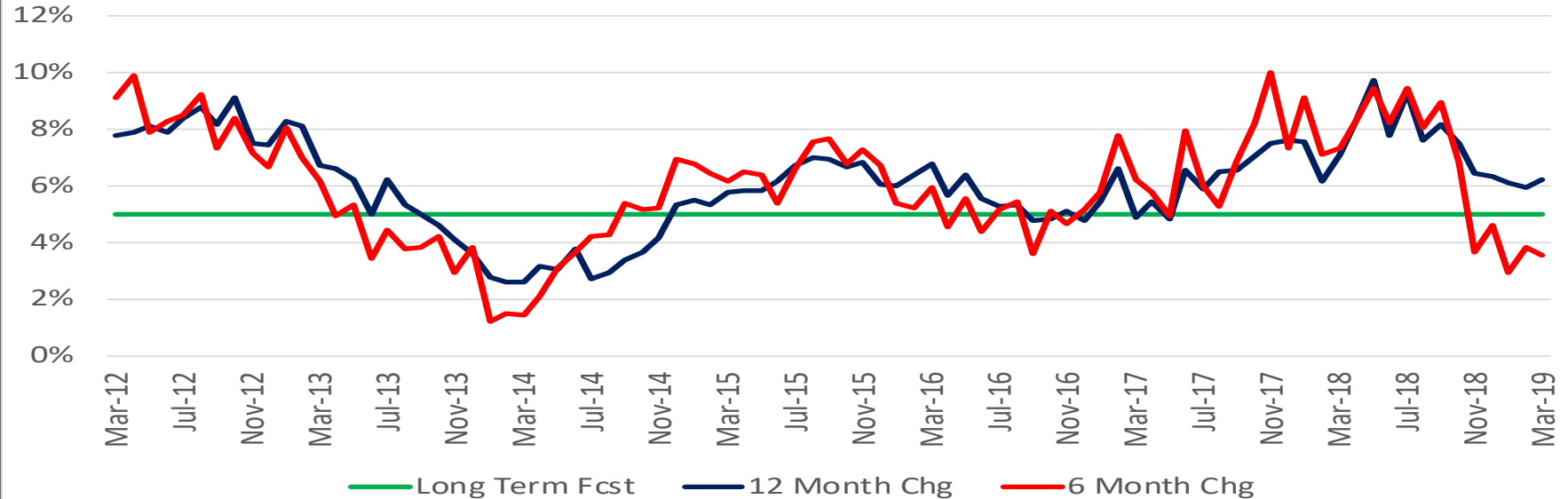


May 2019 Dashboard

Financial Metrics	May Actual	May Budget	Fav/ (Unfav)		YTD Actual		YTD Budget		Fav/ (Unfav)	
				%						%
Sales Tax (March '19 mm \$)	\$ 25.7	\$ 27.7	\$ (2.07)	-7.5%	\$ 68.7	\$ 69.4	\$ (0.72)	-1.0%		
Fare Revenue (mm)	\$ 4.4	\$ 4.4	\$ 0.04	0.8%	\$ 22.2	\$ 22.3	\$ (0.02)	-0.1%		
Operating Exp (mm)	\$ 24.2	\$ 24.5	\$ 0.31	1.3%	\$ 117.3	\$ 121.8	\$ 4.48	3.7%		
Subsidy Per Rider (SPR)	\$ 5.56	\$ 5.40	\$ (0.16)	-3.0%	\$ 5.17	\$ 5.40	\$ 0.23	4.3%		
UTA Diesel Price (\$/gal)	\$ 2.33	\$ 2.50	\$ 0.17	6.8%	\$ 2.07	\$ 2.50	\$ 0.43	17.3%		
Operating Metrics	May Actual	May-18	F/ (UF)	%	YTD Actual	YTD 2018	F/ (UF)	%		
Ridership (mm)	3.55	3.57	(0.0)	-0.6%	18.39	18.16	0.2	1.3%		
Alternative Fuels	CNG Price (Diesel Gal Equiv)		\$ 1.84							

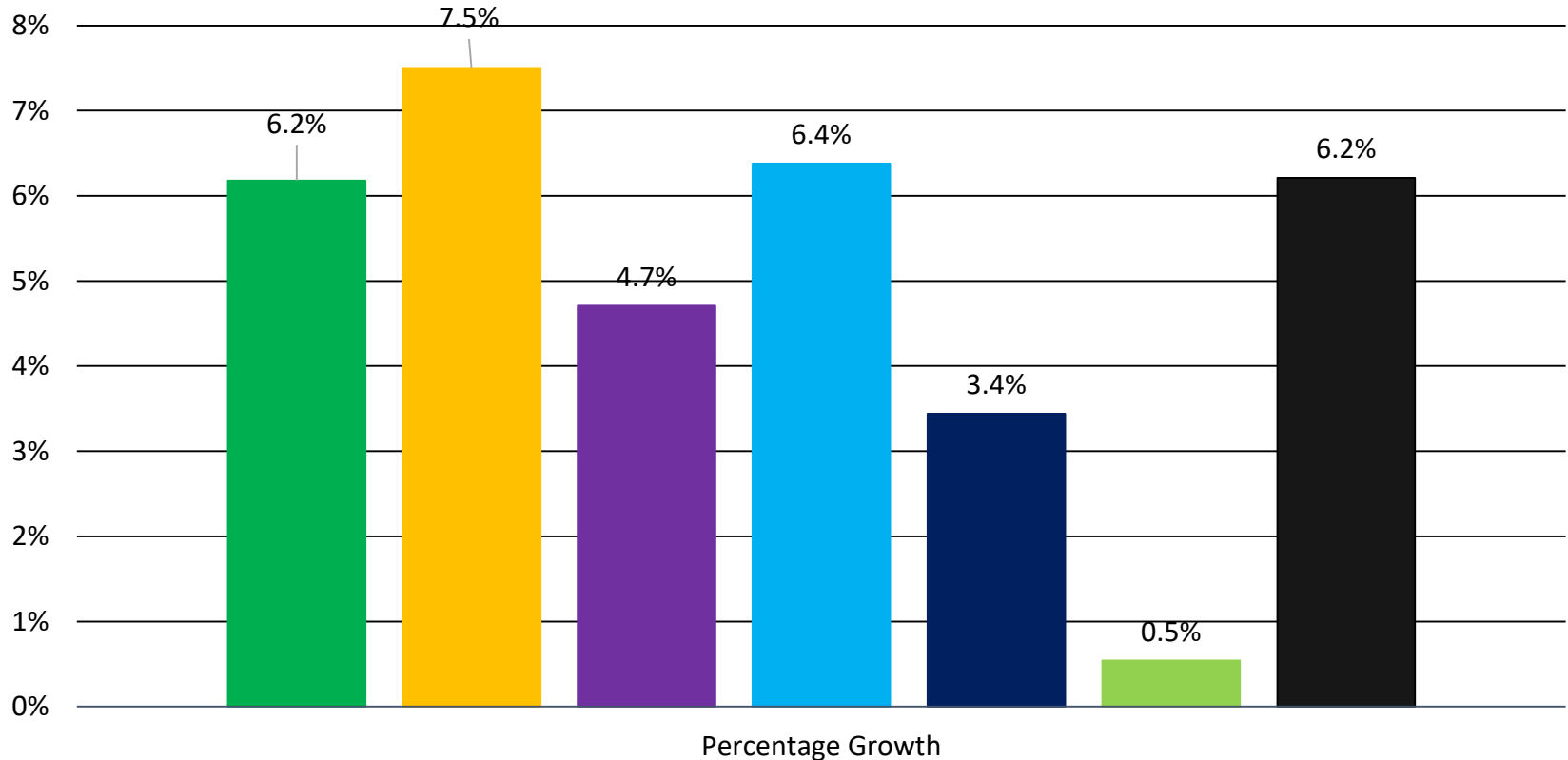
UTA Sales Tax Growth (2012 to 2019)

Percent



Sales Tax Collections

(2019 over 2018 for 12 months ended May 31)



■ Salt Lake (61.7%) ■ Utah (16.2%) ■ Davis (11.2%) ■ Weber (9.2%) ■ Tooele (1.0%) ■ Box Elder (.7%) ■ Overall

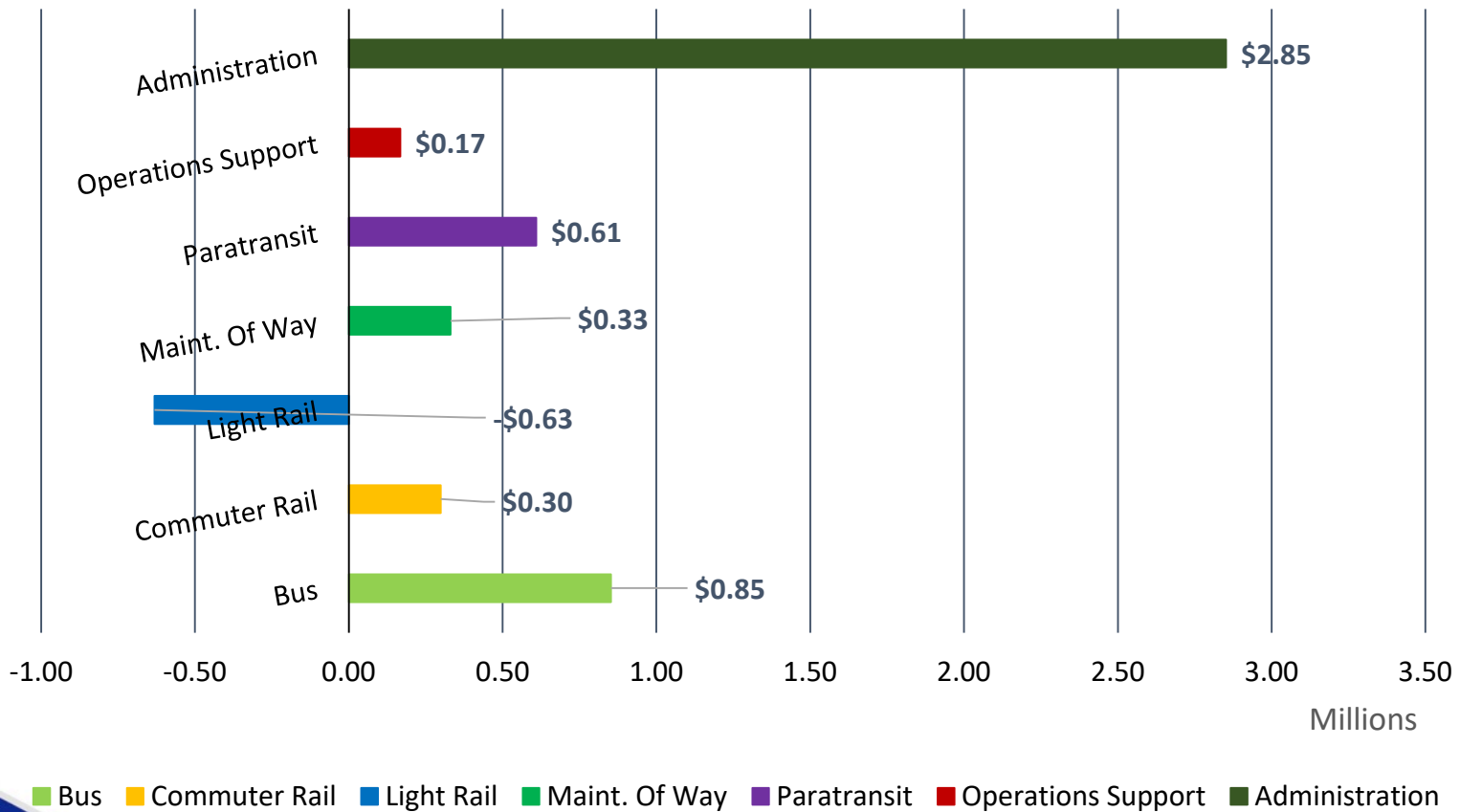
Fare Revenues

YTD May 2018 and May 2019

Fare Type	2018	2019	Difference
Contracts	\$ 8,720,132	\$ 10,084,916	\$ 1,364,783
Farebox	\$ 1,690,899	\$ 1,517,786	\$ (173,113)
FAREPAY	\$ 2,172,521	\$ 1,755,153	\$ (417,368)
Mobile Ticket	\$ 237,144	\$ 680,564	\$ 443,420
Paratransit	\$ 1,361,916	\$ 1,858,799	\$ 496,883
Pass Sales	\$ 2,428,018	\$ 1,946,906	\$ (481,112)
TVM	\$ 3,360,653	\$ 2,690,427	\$ (670,225)
Van Pool	\$ 1,621,181	\$ 1,700,350	\$ 79,169
Total	\$ 21,592,465	\$ 22,234,902	\$ 642,437

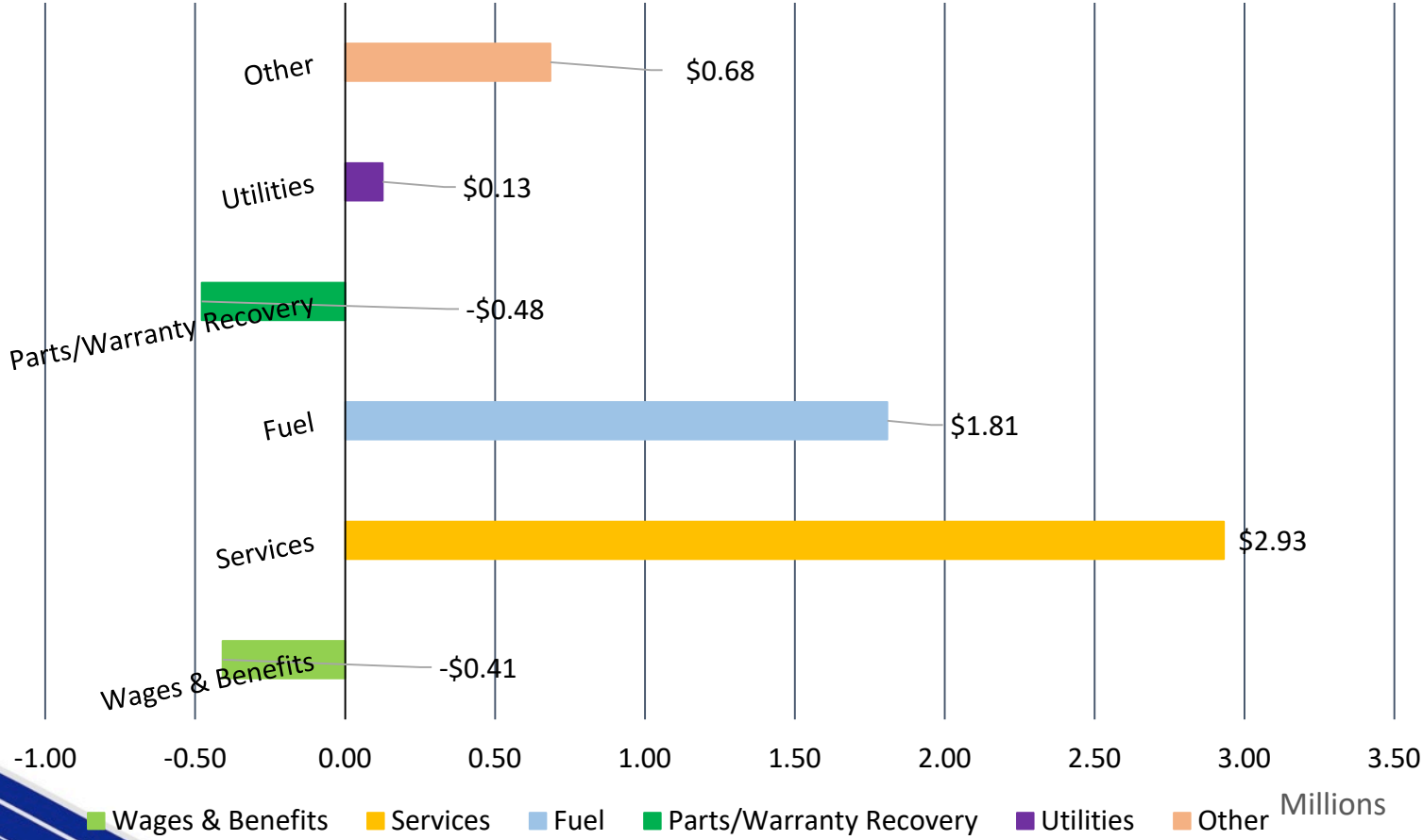
YTD 2019 Expense Thru May 31

Variance by Mode

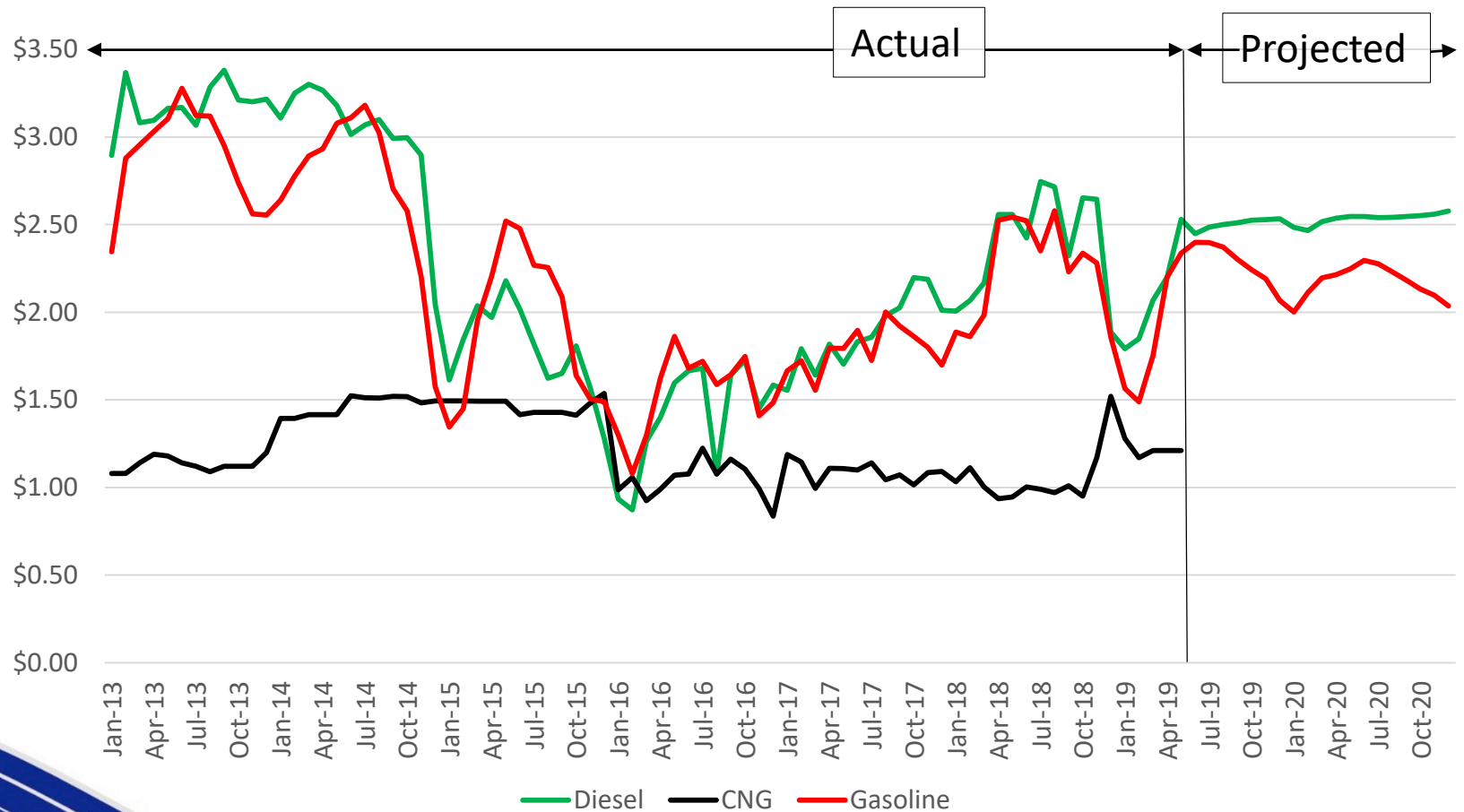


YTD 2019 Expense Thru May 31

Variance by Type



Historical and Projected Fuel Prices January 2013 to December 2020



CNG prices reflect diesel gallon equivalents.

Ridership

YTD May 2018 and May 2019

System	2018	2019	Favorable (Unfavorable)	% Change
Salt Lake Bus	5,505,522	5,321,616	(183,906)	(3.3%)
Timp. Bus	945,199	1,812,136	866,937	91.7%
Ogden Bus	1,429,923	1,395,919	(34,004)	(2.4%)
Total Bus	7,880,644	8,529,671	649,027	8.2%
Light Rail	7,200,896	6,743,514	(457,382)	(6.4%)
Commuter Rail	2,012,976	2,130,710	117,734	5.9%
S-Line	190,438	163,439	(26,999)	(14.2%)
Vanpool	514,573	475,049	(39,524)	(7.7%)
Paratransit	181,628	178,715	(2,913)	(1.6%)
Other	174,042	176,107	2,065	1.2%
Totals	18,155,197	18,397,205	242,008	1.3%

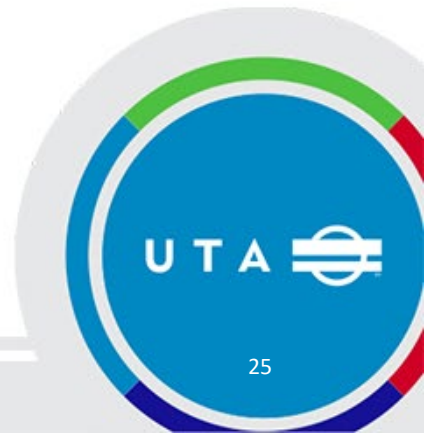
Contracts, Disbursements, and Grants



Pre-Procurement: Dellner Coupler Parts Overhaul – Quarter/Half Life



Pre-Procurement: Pantograph Overhaul



Discussion Items



Fare Discussion – Current Public Fares and Reduced Fare Agreement Rates



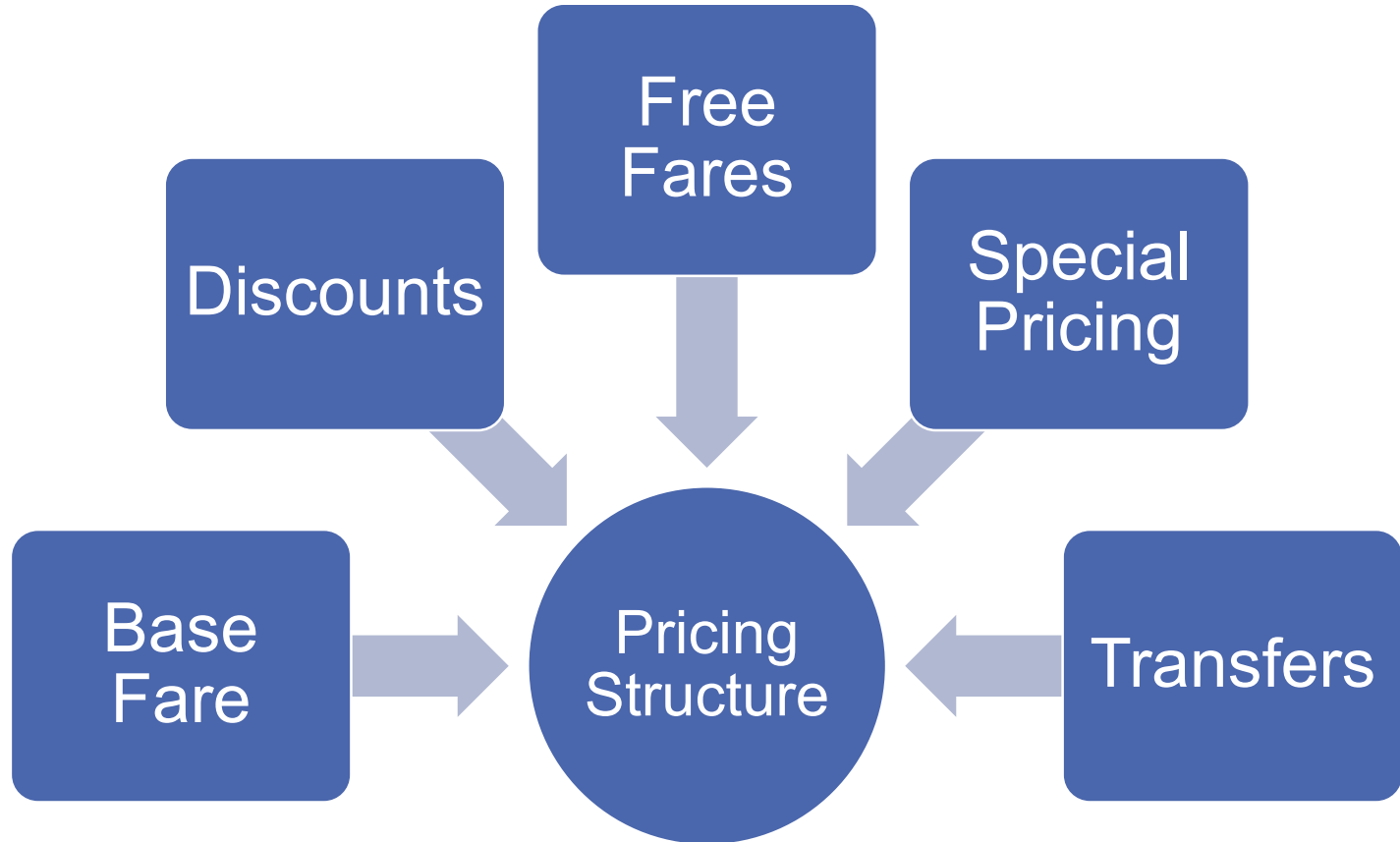
PRESENTATION OUTLINE

Part 1 – Review Current Fare Pricing

Part 2 – Fares Overview Follow-up

FARE PRICING

Key Elements



BASE FARE

- Resolution No. R2011-03-02
- Corporate Policy No. 3.2.2 Fare Collection
- SOP No. 3.2.2.1 Flow Chart for Fare Policy

BASE FARE PRICING MATRIX

Service	Mode	Base Fare	Per Station	Max Fare
Regular	Local Bus	\$ 2.50	N/A	N/A
	TRAX	\$ 2.50	N/A	N/A
Premium	Express Bus	\$ 5.50	N/A	N/A
	FrontRunner	\$ 2.50	\$ 0.60	\$ 10.30
	Ski	\$ 4.50	N/A	N/A
Paratransit	Paratransit	\$ 4.00	N/A	N/A

DISCOUNTS

- Reflected in approved public rate tables
 - Seniors, Disabled, and Medicare Cardholders (50%)
 - Youth (25%)
 - Token 10 Pack (10%)
- Resolution No. R2018-06-07

FAREPAY

- 20% discount
- 40% discount, local bus base rate
- Electronic fare media

DISCOUNTS

Homeless

- 50% discount
- Monthly pass, tokens, and day passes
- Distributed by homeless agencies

Co-Op Corporate

- 20% discount
- Premium or regular adult monthly pass
- Not actively selling

Low Income

- 25% discount
- Regular adult monthly pass
- Horizon cardholders only

FREE FARES

- Resolution No. R2018-06-07
 - Travel Training Program originally known as “Training Token Agreement”
 - Purpose is to train disabled individuals on transit
 - Now uses electronic fare cards and has grown
- Corporate Policy 1.1.18
 - Identifies who rides free of charge
- Corporate Policy 3.2.4
 - Sets parameters in which complimentary passes should be provided

SPECIAL PRICING

Period
Passes*

Pilots

Special
Products*

Special
Programs

Pre-Paid
Fare*

Bulk Fare

* Approved by the Board of Trustees in the public rate tables.

SPECIAL PRICING

Period Pass Products

- Day Pass (\$6.25)
- Monthly Pass (\$83.75, \$198.00)

Special Priced Products

- Group Pass (\$15.00)

Pre-Paid Fare Products

- 10 Punch Card - \$12.50 (Route Deviation)
- 10 Punch Card - \$40.00 (Paratransit)
- 10 Pack Token - \$22.50 (Local Bus)

SPECIAL PRICING

Pilots/Promotions

- Inaugurate new services
- Promote special events
- Resolution No. R-2018-06-07

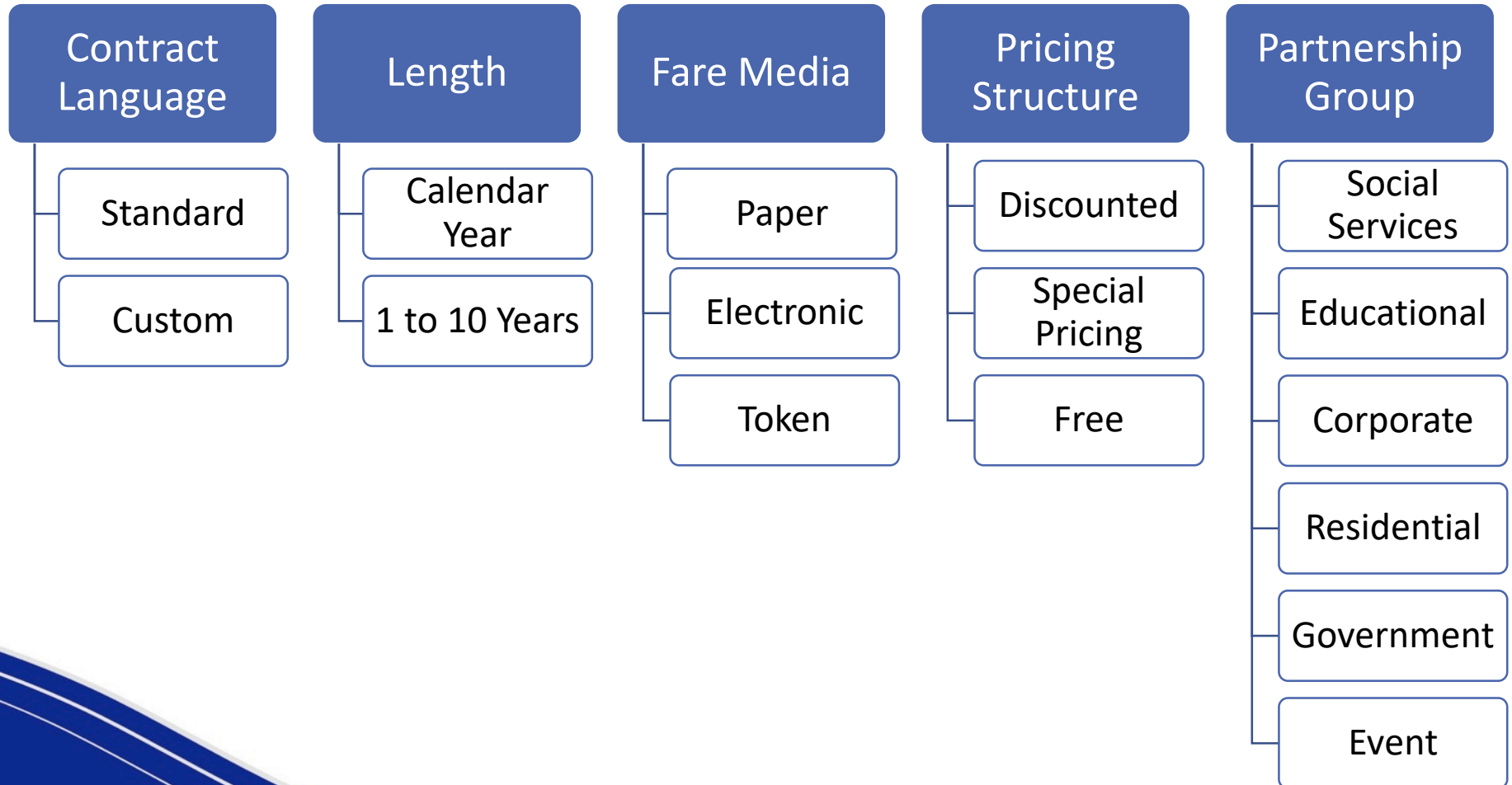
Special Programs

- Department of Health – Medicaid Punch Pass
- Division of Services for People with Disabilities – Electronic Passes

Bulk Fare

- Pass programs
- Resolution No. R-2018-06-07

BULK PASS PROGRAMS



EDUCATIONAL PROGRAMS

Pay-Per-Trip

- Billed monthly after services received
- Electronic fare cards
- 25% off actual usage

ED Pass

- Must purchase for 100% of population
- Requires pricing analysis
- Contract amount based on estimates of future ridership
- Target average fare per boarding between \$1.00 and \$1.60

CORPORATE PROGRAMS

Standard

- Annual Select (\$392)
- Annual Preferred (\$872)
- Monthly (\$89)
- Daily (\$6.40 with \$1,000 minimum)
- Ridevan Plus (\$50 plus \$260)

Custom

- Ski, Non-Profit and Pay-Per-Trip
- Contract language is custom
- Pricing within resolution parameters

OTHER PROGRAMS

Ticket-as-
Fare

Residential

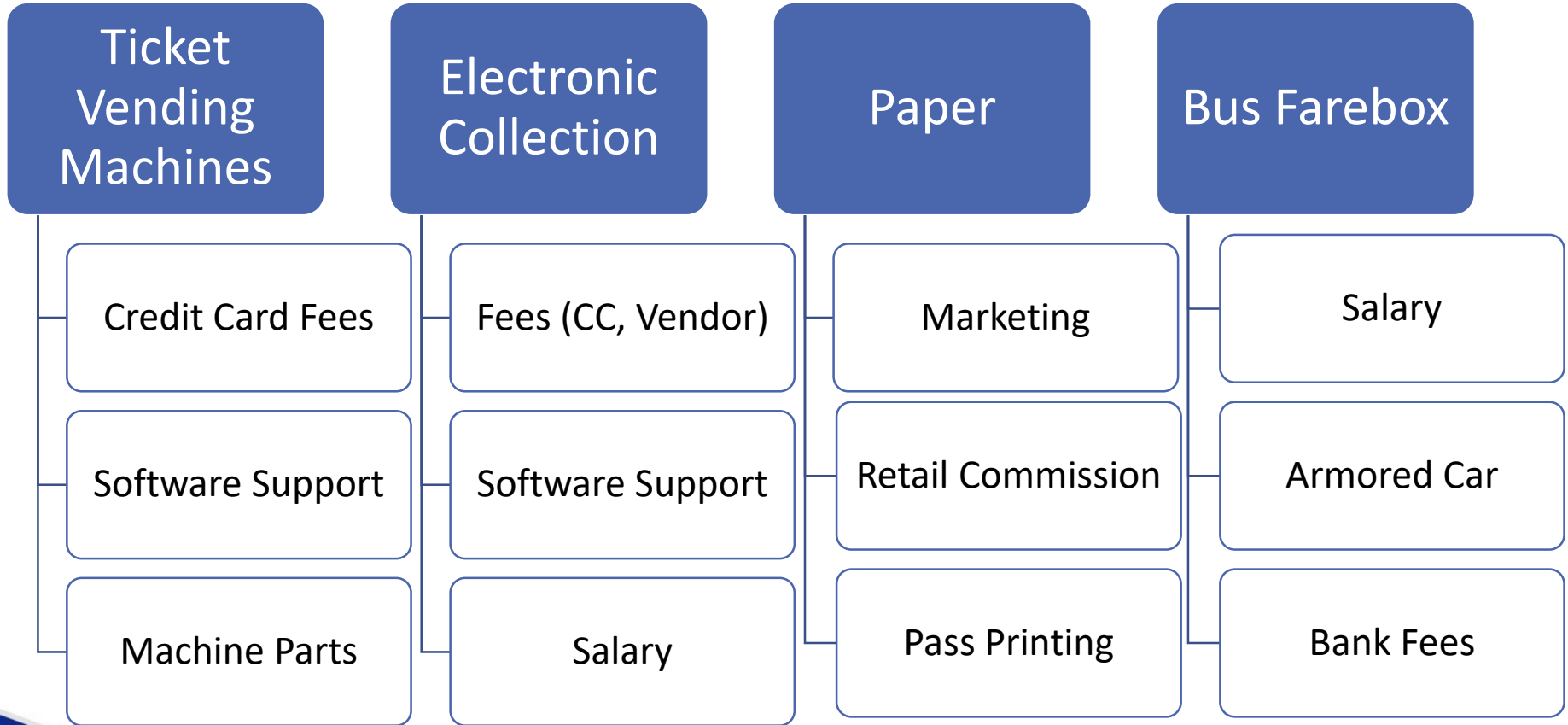
Government

COST OF COLLECTION

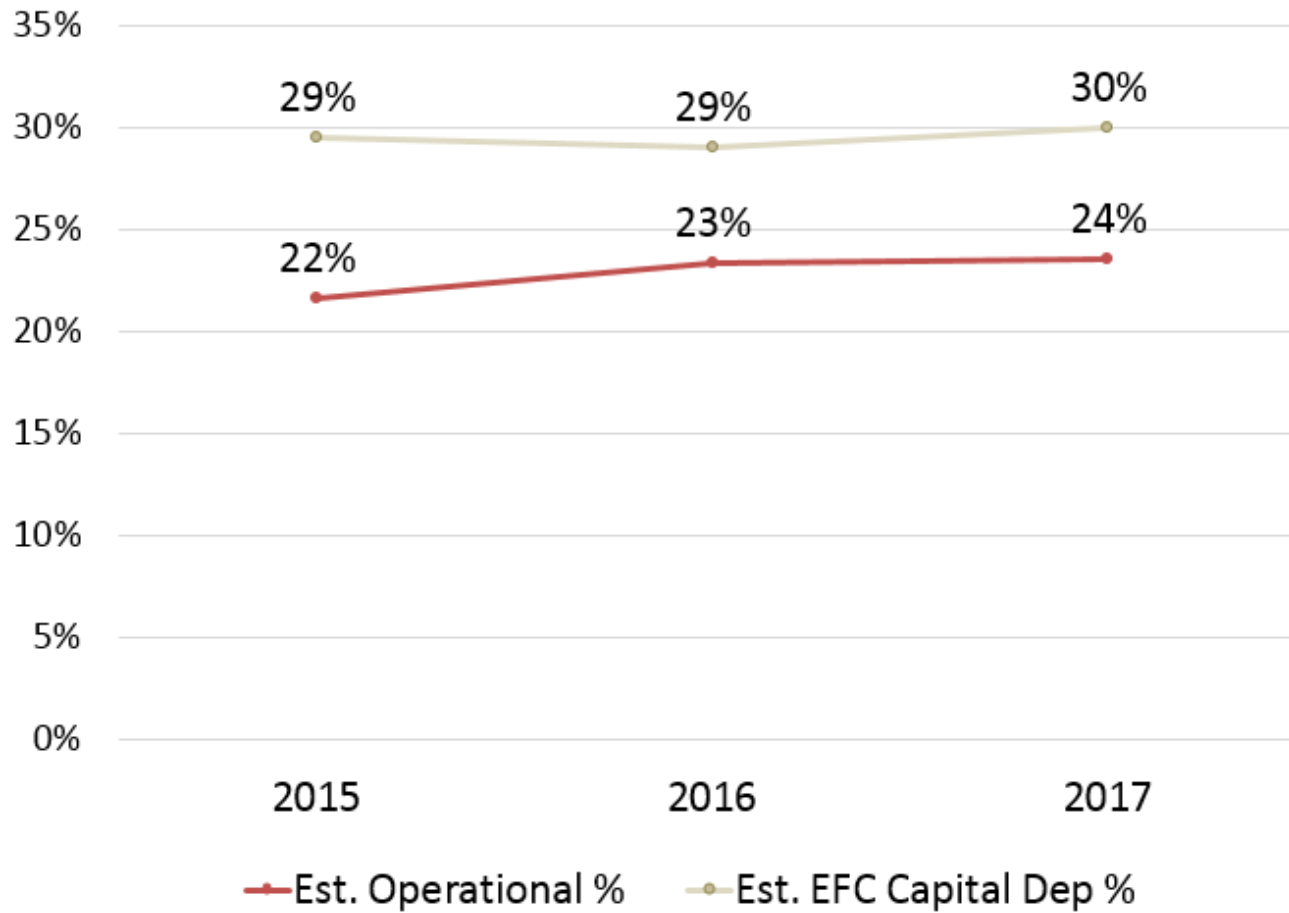
Framework

- 1) Identify fare collection related expense accounts
- 2) Establish what percent of the account is fare related
- 3) Assign expense accounts to one of five categories (TVM, Paper, EFC, Bus Farebox, Shared Overhead)
- 4) Allocate the expense amounts to each category
- 5) Allocate passenger fare revenue to each category
- 6) Allocate shared overhead as a % revenue
- 7) Calculate the cost to collect

COST OF COLLECTION

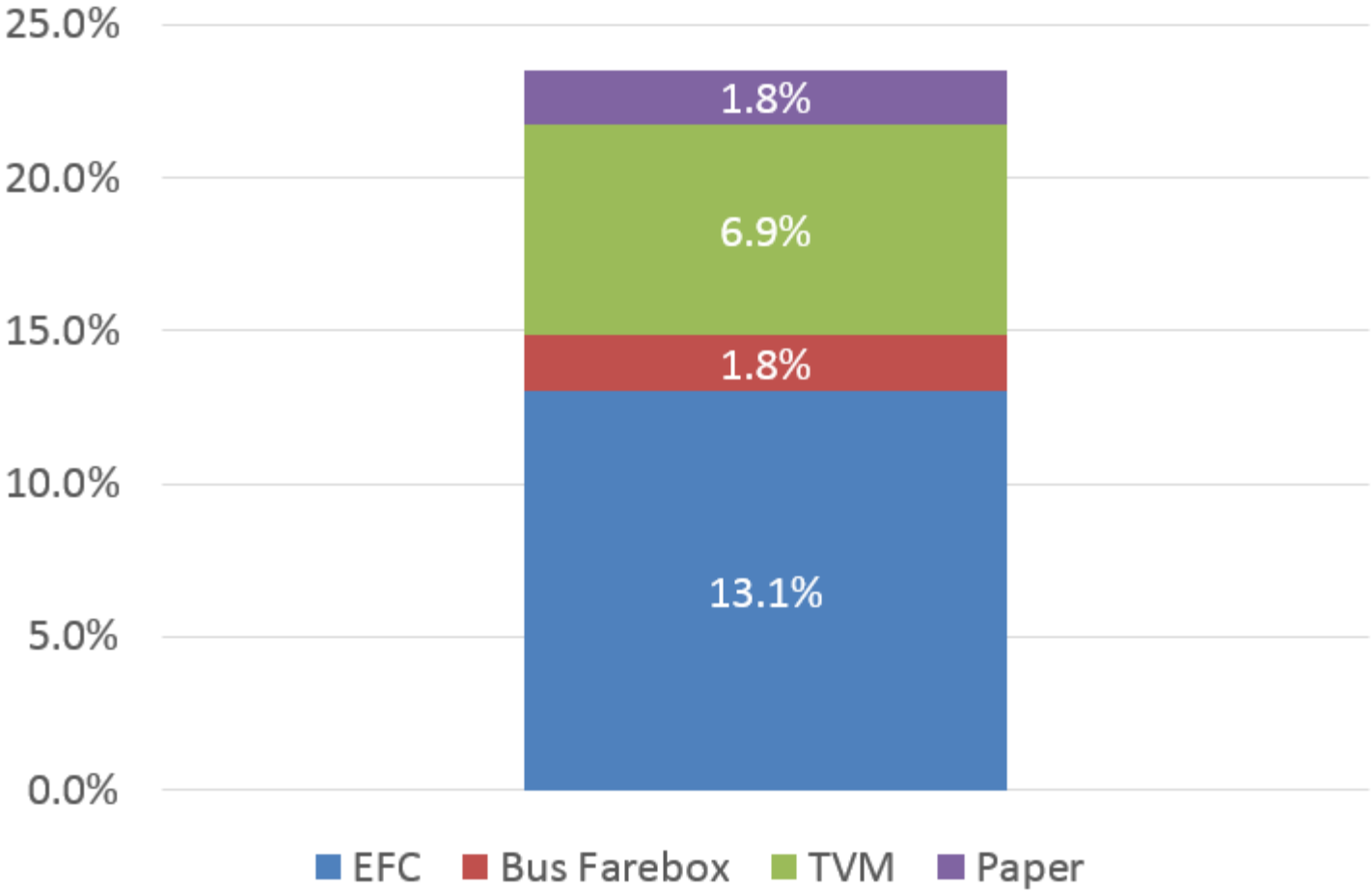


Cost of Collection

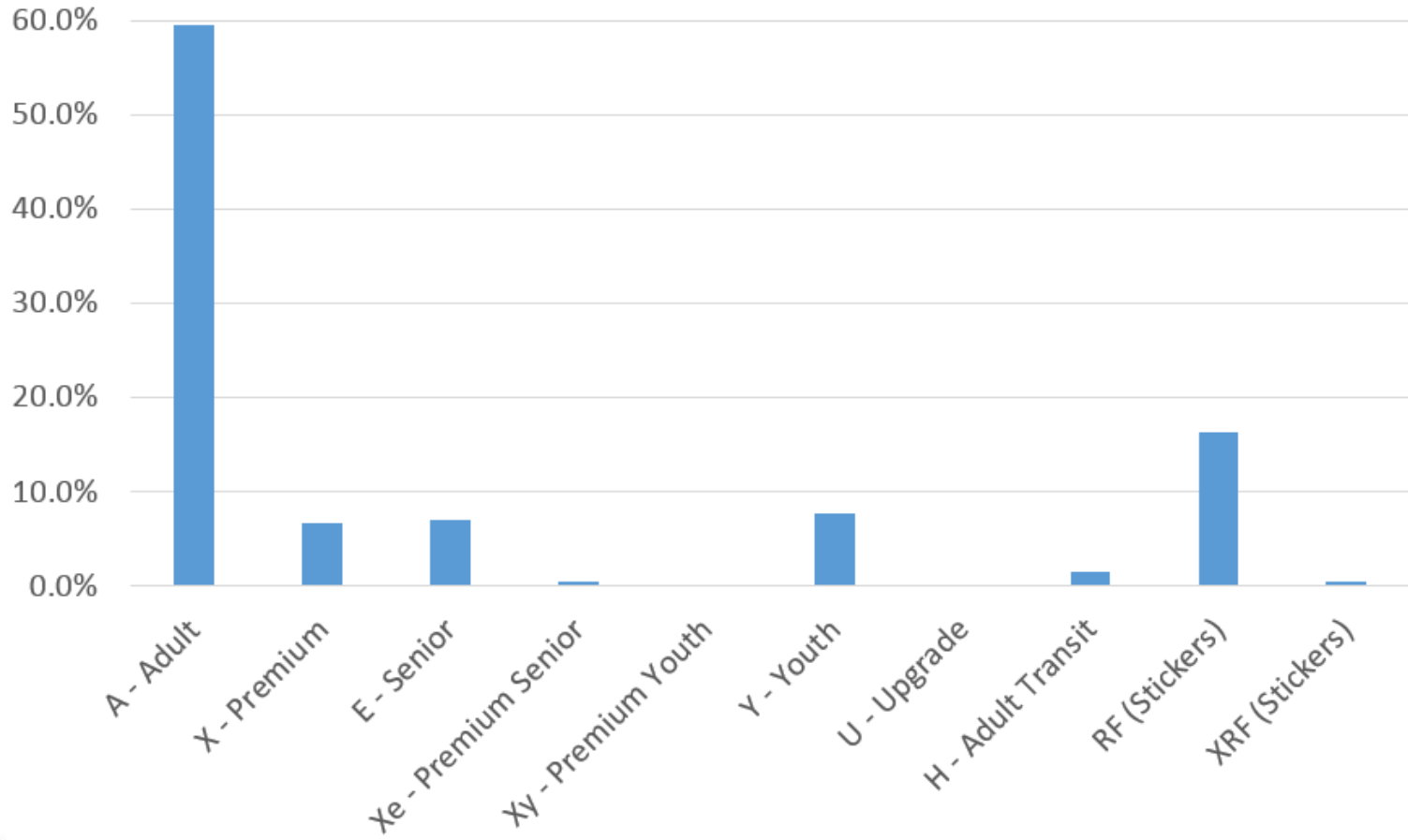


2017 Cost of Collection

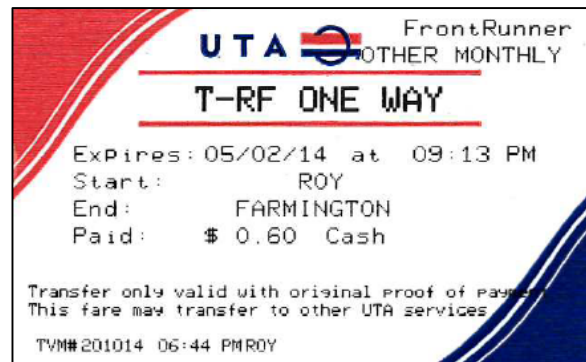
Chart Area



2018 Paper Pass Sales



TICKET VOLUME



Other Business

- a. Next meeting: July 10, 2019 at 9:00 a.m.



Adjourn

